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The world leader in human machine interface solutions

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Agenda

- 2026 Q2 Result Summary
- Future Outlook
- New Products
- Q&A

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2026 Q2 Results Summary /115年第2季總結 (I)

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- 第二季受惠於618備貨、品牌新款手機的上市、平板及筆電等需求有明顯回溫，整體消費性電子出貨狀況較第一季提升。然受到記憶體價格維持高檔、造成手機終端需求旺季不旺，故整體市場復甦力道仍屬溫和。本季度營收為新台幣27.55億元，較前一季增加11.4%。與去年同期相比，受到手機營收的拖累，減少9.7%。

- Benefiting from the 618 shopping promotions in China mainland, launches of new smartphone models, and increasing demand for tablets and notebooks, the Q2 shipment in most part of consumer sector showed rather strong increase. Nevertheless, persistently high memory prices continued to dampen smartphone demand, thus the overall market recovery remained moderate. Quarterly revenue reached NT$2.755 billion, increasing 11.4% QoQ. On a YoY basis, revenue decreased 9.7%, mainly due to lower sales in the smartphone sector.

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2026 Q2 Results Summary /115年第2季總結(II)

- 公司自第二季起為反映成本增加，已開始調整部分產品售價，然而受到產品出貨組合的影響，毛利率較第一季微幅下降0.7個百分點。毛利額為新台幣6.13億元較上季增加7.7%。營業費用增加至新台幣7.77億元，主要係持續投入研發，以布局未來成長動能。此外，本季認列投資收益，使稅後淨利達新台幣1.31億元，每股盈餘0.62元，稅後淨利較第一季大幅成長。
- Company started raising price on selected products to reflect cost increase in the 2nd quarter. However, due to changes in product mix, gross margin rate in Q2 declined 0.7% comparing to that of Q1. Gross profit was NT$613 million, representing a 7.7% increase from the previous quarter. Operating expenses were NT$777 million, which came mostly from higher R&D expenditure. Supported by investment income recognized during Q2, net profit after tax was NT$131 million, which is equivalent to EPS of NT$0.62. Net profit increased significantly on a QoQ basis.

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2026 Q2 Results Summary /115年第2季總結(III)

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- 第二季公司各項財務指標持續提升，現金及金融資產季增8%，展現充裕的資金實力與營運彈性；存貨維持於近年的健康水位，反映庫存管理成效；同時應收帳款下降、股東權益持續增加，顯示營運與獲利能力持續改善，為下半年營運成長奠定穩健基礎。
- The Company’s financial indices continuously improve in the second quarter. Cash and financial assets increased 8% QoQ, reflecting solid liquidity and financial flexibility. Inventory remained at a healthy level, demonstrating effective inventory management. Meanwhile, accounts receivable declined and shareholders’ equity increased, indicating ongoing improvements in operational efficiency and profitability. These strong fundamentals offers a solid financial foundation for an anticipated moderate but continuing recovery in the second half of the year.

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2026 Q2 Income Statement /115年第2季損益表

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Unit: NT$ Million /單位: 新台幣 佰萬元

	26' Q2	26' Q1	QoQ	25' Q2	YoY
Revenue/ 營業收入	2,755	2,474	11.4%	3,052	-9.7%
Gross Profit/ 營業毛利	613	570	7.7%	765	-19.9%
Gross Margin/ 營業毛利率	22.3%	23.0%	↓0.7%	25.1%	↓2.8%
Operating Expense/ 營業費用	777	715	8.7%	759	2.4%
Operating Income/ 營業淨利	(164)	(146)	-12.8%	6	-2717.3%
Non Operating Income/ 營業外收入	281	102	175.9%	63	346.0%
Profit before Tax/ 稅前淨利	117	(44)	367.6%	69	68.6%
Profit after Tax/ 稅後淨利	131	5	2566.3%	77	70.9%
EPS(Basic)/ 每股盈餘(基本) (Unit: NTD /單位:新台幣元)	0.62	0.02		0.36	

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2026 Q2 Balance Sheet / 115年第2季資產負債表

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Unit: NT$ Million /單位: 新台幣 佰萬元

	26' Q2	26' Q1	QoQ	25' Q2	YoY
Cash & Market Securities/ 現金及金融資產	7,391	6,841	8.0%	7,046	4.9%
Accounts Receivable/ 應收帳款	880	964	-8.7%	753	17.0%
Inventory/ 存貨	1,740	1,723	1.0%	2,953	-41.1%
Other Current Assets/ 其他流動資產	432	295	46.3%	220	96.2%
Non Current Asset/ 非流動資產	2,942	2,958	-0.5%	4,002	-26.5%
Total Assets/ 資產總計	13,386	12,781	4.7%	14,974	-10.6%
Current Liabilities/ 流動負債	4,005	3,606	11.1%	4,459	-10.2%
Non Current Liabilities/ 非流動負債	483	475	1.8%	1,044	-53.7%
Owner's Equity/ 股東權益	8,898	8,700	2.3%	9,471	-6.1%
Total Liabilities and Owners' Equity/ 負債與權益	13,386	12,781	4.7%	14,974	-10.6%
Net Worth per share/ 每股淨值 (Unit: NTD /單位:新台幣元)	40.96	40.28		43.54	

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Future Outlook /未來展望 (I)

- 展望第三季，整體消費性電子市場進入傳統旺季，品牌新品備貨及客戶拉貨需求可望延續，惟受部分晶圓產能供應較為緊張的影響，預期整體出貨量維持在第二季水準。公司將優化產能配置，優先供貨給高附加價值及策略性產品，預期第三季產品組合將較第二季佳，且產品售價在第三季將持續調升，營收可望成長並帶動毛利率回升。

- Looking ahead to the third quarter, demand in the consumer electronics market is expected to remain moderately strong. This is primarily due to the replenishment of low channel inventory. While wafer supply constraints for certain products may limit the overall shipments to a level similar to the second quarter. The Company will optimize the capacity allocation towards products with higher value or strategic importance. As a result of improved product mix and ongoing price adjustments, gross margin is expected to improve further.

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Future Outlook /未來展望 (II)

- 在AMOLED手機觸控產品方面，儘管記憶體價格維持高檔壓抑終端市場的需求。但隨客戶庫存逐步回落至健康水位，並配合高階機種新品上市時間，預期第三季起出貨動能將逐步回溫，有助於提升產品組合，並改善本業獲利能力。
- While elevated memory prices pose negative impact on smartphone producers, so is the demand of our touch IC’s for smartphones. Nevertheless, the overall channel inventory pile-up have gradually depleted. Supported by upcoming launches of touch IC’s for new high-end smartphones, shipment momentum is expected to return from the third quarter onward, contributing to a more favorable product mix and better profitability.

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Future Outlook /未來展望 (III)

- AMOLED 顯示驅動IC產品方面，經過數年的技術耕耘，已獲多家主流品牌客戶認證，預期出貨將逐季成長，年底有望達成KK等級出貨規模。受惠於產品毛利率較佳，將可進一步挹注公司營收及獲利。
- After years of technology development, our driver products for AMOLED panels have been verified and adopted by multiple leading brands. We expect monthly shipments to reach million-unit level by end of the year. Coupled with a healthy gross margins, these products are expected to make a meaningful contribution to both revenue and profit starting the beginning of 2027.

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Future Outlook /未來展望 (IV)

- 手機觸控防水2.0解決方案已率先通過品牌客戶驗證，展現公司在IDC (TDDI) 顯示觸控技術上的領先優勢。未來，公司亦將相關防水、防誤觸及厚蓋板等高規格及高可靠度技術延伸至車載及工控產品，以拓展新客戶群及新應用市場。另一方面，公司推出支援Dual Gate的IDC產品，可滿足工控等更多元應用需求。透過高度整合的產品設計，協助客戶簡化供應鏈、降低系統成本並提升產品競爭力，進一步強化敦泰於非手機市場的成長動能。

- Company's Waterproof 2.0 technology for touch solution has successfully passed validation test by world leading brands. This demonstrated technological leadership in our IDC (TDDI). FocalTech plans to offer this waterproof technology in conjunction with false-touch prevention and thick cover glass, to support automotive and industrial applications as highest standards in the industry. In addition, a novel Dual Gate IDC(TDDI) solutions help customers simplify supply chains, reduce system costs to gain growth in non-smartphone markets.

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