

敦泰電子(3545)法人說明會

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Agenda

- 2026 Q1 Result Summary
- Future Outlook
- FocalTech Highlights
- New Products
- Q&A

2026 Q1 Results Summary / 115年第1季總結 (I) FocalTech

- 在全球電子產品生產成本上揚、記憶體持續短缺、手機出貨量大幅下降的情況下，公司在115年第一季，淨利轉虧為盈，顯示過去幾個季度推動的產品組合調整已開始發揮成效。在加速新技術及新產品開發的同時，擴大非手機產品的布局，並嚴格控管營運費用與提升營運效率，明顯帶動獲利改善。整體而言，第一季應為公司近期營運的谷底，預估未來營運將逐步上揚。
- Despite the rising cost on global semiconductor manufacturing, severe shortage in memory, and a sharp drop in mobile phone demand, FocalTech returned to profitability in the first quarter of 2026. This result comes from an effective adjustment on product mix, which has been executed over the past few quarters. Key measures taken include accelerated development of new technologies and new products for non-mobile phone applications, better control of operating expenses and improved operational efficiency. In short, the worst situation appears to be behind us now and a gradual recovery is to be expected.



2026 Q1 Results Summary /115年第1季總結 (II) FocalTech

- 在營收方面，如前述，因受到記憶體價格上漲及缺貨的影響，手機客戶拉貨動能明顯疲弱，再加上第一季為傳統淡季，工作天數較少，整體營收為新台幣24.74億元，較前一季及去年同期相比均有較大幅度的減少。
- On the revenue side, as described earlier, because of high manufacturing cost and memory shortage, the demand from mobile phone customers was weak. Furthermore, the first quarter is traditionally a slow season due to spring break with much fewer working days. The total revenue for the first quarter was NT\$2.474 billion, which was a significant lower than the previous quarter or the same period of last year.

2026 Q1 Results Summary /115年第1季總結(III) FocalTech

- 在毛利率方面，透過產品組合優化的帶動，第一季毛利率較上一季提升2.2%，毛利額為新台幣5.7億元。在控管營業費用下，營業費用降至新台幣7.15億元，加上業外利益及一次性稅務利益認列的影響，稅後淨利新台幣5百萬元，每股盈餘0.02元。
- Gross profit margin in Q1 increased by 2.2% compared to the previous quarter. This result basically came from a better product mix with less cellphone-related shipments. With an increased net gross profit of NT\$570 million and with a tight control of expense and one-time tax benefit, the net profit after tax was NT\$5 million which resulted in earnings per share of NT\$0.02.



2026 Q1 Results Summary /115年第1季總結(IV) FocalTech

- 在營運方面，庫存持續下降，達到近年來較低的健康水位。同時公司亦依既定規劃，為維護股東的權益，完成庫藏股買回計畫，另外，與上一季相較，每股淨值也有所增加。
- On operations side, inventory continued to decline, reaching a relative low yet healthy level in recent years. The Company also completed the share buyback program, which was announced last quarter. With all the effective actions, the company net asset value increased compared to the previous quarter.



2026 Q1 Income Statement / 115年第1季損益表

Unit: NT\$ Million / 單位: 新台幣 佰萬元

	26' Q1	25' Q4	QoQ	25' Q1	YoY
Revenue/ 營業收入	2,474	2,801	-11.7%	2,993	-17.3%
Gross Profit/ 營業毛利	570	582	-2.2%	805	-29.2%
Gross Margin/ 營業毛利率	23.0%	20.8%	↑2.2%	26.9%	↓3.9%
Operating Expense/ 營業費用	715	783	-8.7%	754	-5.2%
Operating Income/ 營業淨利	(146)	(201)	27.5%	50	-389.2%
Non Operating Income/ 營業外收入	102	(1,127)	109.0%	110	-7.4%
Profit before Tax/ 稅前淨利	(44)	(1,328)	96.7%	160	-127.2%
Profit after Tax/ 稅後淨利	5	(1,321)	100.4%	171	-97.1%
EPS(Basic)/ 每股盈餘(基本) (Unit: NTD / 單位: 新台幣元)	0.02	(6.21)		0.80	

2026 Q1 Balance Sheet / 115年第1季資產負債表 *FocalTech*

Unit: NT\$ Million / 單位: 新台幣 佰萬元

	26' Q1	25' Q4	QoQ	25' Q1	YoY
Cash & Market Securities/ 現金及金融資產	6,841	7,367	-7.2%	8,172	-16.3%
Accounts Receivable/ 應收帳款	964	995	-3.1%	926	4.1%
Inventory/ 存貨	1,723	2,018	-14.6%	3,323	-48.1%
Other Current Assets/ 其他流動資產	295	197	50.0%	280	5.5%
Non Current Asset/ 非流動資產	2,958	2,973	-0.5%	4,449	-33.5%
Total Assets/ 資產總計	12,781	13,550	-5.7%	17,150	-25.5%
Current Liabilities/ 流動負債	3,606	3,873	-6.9%	5,235	-31.1%
Non Current Liabilities/ 非流動負債	475	1,048	-54.7%	1,535	-69.1%
Owner's Equity/ 股東權益	8,700	8,629	0.8%	10,380	-16.2%
Total Liabilities and Owners' Equity/ 負債與權益	12,781	13,550	-5.7%	17,150	-25.5%
Net Worth per share/ 每股淨值 (Unit: NTD / 單位: 新台幣元)	40.28	39.66		47.09	



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Future Outlook /未來展望 (I)

- 第二季隨著傳統旺季的到來，消費性電子產品出貨預期將較第一季有所回升。另一方面，為合理反映成本變化，公司已逐步調整產品售價，預期在量價齊揚的帶動下，未來幾季營收及獲利將重回成長軌道。
- With the arrival of Q2, which traditionally is a high season, market demand is expected to rebound. Meanwhile, the Company has started adjusting selling prices to reflect the rising manufacturing cost. Supported by both volume and price, both revenue and profitability are expected to improve and return to a growth track in the coming quarters.

- 敦泰已將AMOLED觸控方案積極拓展至平板、筆電及車載等中大尺寸應用領域。透過持續導入新產品與關鍵技術，推動終端產品朝更輕薄、邊框更窄、顯示效果更優異的方向發展。相關產品自第一季起，已於多家主流品牌客戶順利試產。展望後市，隨著客戶需求持續擴大與滲透率的提升，出貨可望逐季增加，進一步推升整體營運表現。
- FocalTech is advancing touch technology and expanding product portfolio into applications for large-size AMOLED panels such as tablets, laptops, and cars. Through the introduction of new technologies, FocalTech new products support thinner, lighter display modules with narrower bezels and offer superior touch performance. These products have been successfully tried out with several leading brand customers since the first quarter. Looking forward, as customer demand grows, shipments are expected to ramp up further supporting overall business.

Future Outlook / 未來展望 (III)

- 在顯示產品方面，公司持續拓展非手機應用市場，逐步優化整體產品組合結構。平板產品出貨維持穩定成長；車用顯示則聚焦 LTPS 與新一代 DDIC，支援高解析與多螢幕應用，已導入多家國際車廠儀表系統並進入量產階段；筆電 IDC 產品亦已進入知名品牌供應鏈，開始貢獻營收與獲利。隨高附加價值應用比重提升，預期將帶動毛利率結構性改善，並支撐中長期成長動能。
- In the display driver area, FocalTech continues to expand into non-mobile phone applications to improve margins. In addition to IDC's for amorphous LCD panels, new generation of LTPS and DDIC solutions have entered mass production with global automakers. Notebook IDC product has also entered major-brand supply chain and begun contributing revenue. With increasing share of high value-add products, gross margin is expected to improve, supporting long-term growth.

FocalTech Highlights/敦泰的卓越表現(I)

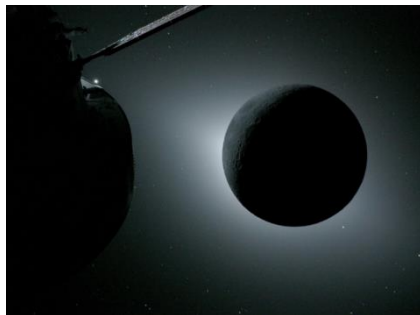
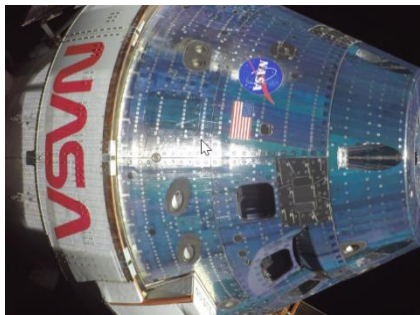
- 敦泰電子在114年由證券交易所與櫃買中心共同舉辦之第十二屆全台上市上櫃企業公司治理評鑑中，榮獲前5%的殊榮，是業界最高榮譽，展現敦泰在公司治理、內控與風險管理、ESG、董事會職能等面向均達市場最高水準，並獲主管機關與專業評鑑肯定。
- FocalTech was ranked in the top 5% in the 12th Taiwan Corporate Governance Evaluation Contest, which was jointly organized by the Taiwan Stock Exchange (TWSE) and the Taipei Exchange (TPEX). This result has just been announced last week. Such honor recognizes FocalTech's highest standards in corporate governance, internal control, risk management, ESG, and board functions.

FocalTech Highlights/敦泰的卓越表現(II)

- 敦泰觸控晶片參與美國太空總署Artemis II載人繞月飛行任務，承受太空極端環境挑戰，見證最遠載人航太記錄誕生，展現產品卓越的可靠度與技術實力。這凸顯敦泰長期深耕晶片設計與低功耗技術的成果，獲得國際客戶高度肯定，也彰顯公司在過去數年來拓展非手機市場的優異表現。未來將持續以高可靠度與永續經營為理念，拓展更多高端應用的場域。
- FocalTech's touch controllers participated in NASA's Artemis II lunar mission, which was successfully completed in April. Our products withstood extreme space conditions demonstrating our technical excellence with high degree of reliability. FocalTech's long-term expertise in chip design has started gaining strong recognition from international customers beyond the mobile phone applications. Going forward, the Company will continue to expand into more high-end applications with our belief in high quality and sustainable business.

New Products with FocalTech Controller IC Inside

- ❑ 敦泰電子的觸控晶片搭載在GoPro相機中，參與Artemis II外太空任務，在高輻射、劇烈溫差與真空環境下穩定運作。下面是數張採用敦泰觸控晶片的GoPro相機所拍攝的照片，它們是人類外太空探索史的珍貴畫面，更是敦泰觸控晶片勇闖太空的成果與見證！
- ❑ FocalTech's touch IC is used in GoPro cameras for the Artemis II mission, operating reliably in extreme space conditions including radiation, temperature extremes, and vacuum. The images below, captured by these cameras, are valuable records of outer space exploration and demonstrate the proven reliability of FocalTech's technology in space applications.





THANKS

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